

Course Outline

**Department of Management
School of Business and Economics**

**SCMN 3330-3
Procurement Management (3,0,0)**

Calendar Description

Students explore the methods used by organizations to acquire the raw materials, components, supplies, equipment, facilities, and services needed to operate. Topics include strategic procurement, procurement process, competitive bidding and negotiation, procurement and supply management organization, make or buy, price and cost analysis, quality and inventory, supplier selection, supplier development and certification, services procurement, e-Procurement, and involving users and suppliers.

Educational Objectives/Outcomes

Upon completing this course, students will be able to:

1. Develop a procurement strategy for an organization.
2. Discuss the procurement process and how it relates to the supply chain of an organization.
3. Employ competitive bidding and negotiations in the procurement process.
4. Analyze make or buy, price, cost, quality, or inventory decision.
5. Demonstrate the effective selection, development and certification of a supplier network.
6. Apply procurement principles to the acquisition of services.
7. Illustrate techniques for using information technology in purchasing.
8. Summarize the different methods of involving users and suppliers in the procurement process.

Prerequisites

SCMN 3320

Co-requisites

None

Texts/Materials

Leender, Johnson, Flynn, Fearon, Purchasing Supply Chain Management, 14th Edition, McGraw-Hill.

Student Evaluation

Midterm	30%
Assignments/cases	30%
Final exam	40%

Course Topics

1. Strategic Procurement
2. Procurement Process
3. Procurement and Supply Chain Management
4. Competitive Bidding and Negotiation
5. Make or Buy Decisions
6. Price and Cost Analysis
7. Quality and Inventory
8. Supplier Selection
9. Supplier Development and Certification
10. Services Procurement
11. e-Procurement
12. Involving Users and Suppliers

Methods for Prior Learning Assessment and Recognition

As per TRU policy

Attendance Requirements – Include if different from TRU Policy

As per TRU policy

Special Course Activities – Optional

Use of Technology – Optional